



July 2018

# PURCHASING UPDATE

## Congratulations to the Utah Chapter of NIGP

The Utah Chapter of NIGP (National Institute of Government Purchasing) has been selected as a finalist for the Small Chapter of the Year Award for 2017. NIGP seeks to promote public procurement through professional development, CPPB and CPPO certification, networking and industry advocacy. The Utah Chapter of NIGP strives to benefit both its members' personal growth and their employers by including best practices of the profession and increasing the members' value to their respective organizations through education, networking and extended services and activities.

The Chapter of the Year Award acknowledges the valuable contributions made by chapters as they strive to support NIGP and its mission to develop, support, and promote the public procurement profession. In 2017 the Utah Chapter had the unique opportunity to host the National NIGP Forum which brings procurement professionals from across the country together for training, networking, and whole lot of fun. The Chapter members were intimately involved in the planning and executing of key components such as volunteer organization, social event planning, and city-wide bus tours. The Chapter also participated in several community projects such as volunteering at the Utah Food Bank.

The Utah Chapter of NIGP is humbled and grateful for the opportunity to be recognized for its efforts to advance the public procurement profession. The winner of the award will be announced at the NIGP National Forum in Nashville on August 21<sup>st</sup>.

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## Save the Date

### Procurement Education Partnership Seminar

- September 6, 2018
- December 6, 2018
- March 21, 2019
- June 6, 2019

# Greetings, Division of Purchasing Customers and Friends

By Christopher Hughes, Director of Purchasing

As the Chief Procurement Officer for the State of Utah, I have seen first-hand the passion of us collaboratively to help those we serve to realize their full potential. Across this great state, procurement units are developing inventive way to improve the procurement of good and services and at the center of our collective work is a commitment to ensure that the purpose of the Utah Procurement Code is being met. Thank you for being an integral part of these accomplishments. It is an honor and humbling to work alongside leaders and professionals who are deeply committed to advancing public procurement initiatives that drive better outcomes for our procurement units and for our citizens.

As FY2018 comes to a close, and we reflect on the year's achievements, I am reminded just how much I have learned from each of you this year. State Purchasing is motivated more than ever to continue the journey with you and advance our shared desire to bring about positive change to the State of Utah.

Over the past year, State Purchasing has worked directly with cities, counties, school districts, institutions of higher education, executive branch agencies, and other procurement units to develop best practices and guidelines on the future of public procurements in the State of Utah and created guiding principles to use the collective strength and knowledge to promote procurement changes at all levels of government. These are the best examples of peer-to-peer engagement and how we, the public procurement professionals community, can work together to change the lives of the

people we serve.

Throughout this annual report, we have captured stories and learnings of our customers and partners that conform it is only with and through you—our customers—that our shared vision for better, stronger procurements can become a reality. We are in a time of unprecedented change and opportunity, and as procurement leads, I want to thank you for continuing this journey with the State Purchasing.

As we move forward into FY2019, let us remember that how we speak about our work matters. We should speak strategically and artfully, creating a degree of cognitive dissonance that people to think differently about something that they have believed in for a long time. State Purchasing continues to interject framing science into our work, helping to create positive associations with procurement units.

We look forward to influencing, building, and connecting with you in FY2019 and beyond.

## Achievements in Public Procurement

State Purchasing would like to recognize achievements in procurement at our quarterly PEP trainings. So if you or someone you know has helped to improve public procurement in the State of Utah please let Christopher Hughes know of the achievement so that we can share your successes. Please email Chris at [christopherhughes@utah.gov](mailto:christopherhughes@utah.gov)



## State of Utah and Amazon Business

By Windy Aphayrath, Assistant Director

The State of Utah Division of Purchasing (Purchasing), with support from the State's Division of Finance, is excited to announce that it has implemented Amazon Business in order to simplify the purchasing process, maintain sales tax compliance, and allow state agencies to take advantage of the wide selection and competitive prices on the Amazon Business marketplace. In addition, the State's Amazon Business Account will allow State Cooperative Eligible Users to stay in compliance with the Utah Procurement Code and Purchasing's and State Finance's policies.

Amazon Business is built on Amazon's familiar, easy-to-use shopping experience, and provides access to hundreds of millions of products. State of Utah Amazon Business account will allow users to access to Business Prime Shipping at a significantly discounted rate. Additionally, Amazon Business will provide robust analytics tools, the ability to "curate" the marketplace offers (locking in the price of an item when it is added to a cart for seven days), and the ability to guide buyers to preferred products and suppliers (i.e. State contracted vendors, Utah-based businesses, small businesses, etc.).

The utilization of Amazon Business is about more than just the

convenience. It will provide Eligible User accountholders with strategic sourcing capabilities of the Amazon Business marketplace that allow the State of Utah to leverage spend and identify gaps in current contract offerings.

Account setup is simple, fast and free so Eligible Users may begin purchasing and saving immediately. If your agency already has an Amazon account, Amazon will help you with the transition, and Purchasing is available as a resource for any questions you may have about the State's Amazon Business account.

If your agency is interested in Amazon Business, please contact Windy Aphayrath at [waphayrath@utah.gov](mailto:waphayrath@utah.gov) or (801) 538-3097.

Note: Utilization of Amazon Business is subject to the Utah Code, administrative rules and policies relating to procurement and other related activities. Amazon Business purchases will not supersede [Mandatory Statewide Contracts](#).

Additionally, the users will still be held accountable to ensure compliance with State Use as well as Utah's Correctional Industries.

# Does Procurement have Your Head Stuck in the “Cloud”?

By Solomon Kingston, State Contract Analyst



We are not talking about the cloud you see on a nice rainy day, nor the cloud of smoke off your freshly lit fireworks. It is the Cloud that is changing the way you utilize software, software subscriptions, etc. Software hosted somewhere else, other than on your local desktop computer, i.e. the Cloud. In support of this shift, the Division offers a Cloud Solutions portfolio broadly encompassing the following Cloud Service Models: Software as a Service (SaaS), Infrastructure as a Service (IaaS), and Platform as a Service (PaaS).

What does this mean for you? Broadly speaking, any SaaS, IaaS, or PaaS solution is within the scope for this portfolio. Such offerings include: eSignature solutions by Adobe eSign and DocuSign. Cloud computing services/solutions by Amazon Web Services and Microsoft Azure. Budgeting, grant management, and reporting software by Anaplan, AmpliFund, and OpenGov. eFax solutions by Strategic Communications and Quest. Microsoft solutions by Inisght, SHI, and Unisys. The offerings go on.

The Cloud providers under State contract include both the Original Equipment Manufacturers (OEMs) (i.e., CentuyrLink, GuideSoft, Oracle, VMware, etc.) and the value added resellers (Carahsoft, Insight Quest, SHI, etc.). Our value added resellers serve the important role as new manufacturer

solutions come to market. VARs may update their offered catalog with these new solutions.

How do you use the Cloud portfolio? Executive Branch agencies under the Department of Technology Services' (DTS) jurisdiction are to coordinate with their agency IT Director. IT Directors will need to verify the sourced solutions meet required security, data protections, etc. All other users, not under DTS, may work directly with any one of our contracted vendors. Although there is no required secondary procurement process, it is recommended that users review the available solutions to ensure they receive the best value, required service level, and best pricing. As a multiple award, there are multiple vendors offering the same or similar solutions.

What if I can't find the solution I'm looking for? Ask, and it "may" be given you. Please contact Solomon Kingston ([skingston@utah.gov](mailto:skingston@utah.gov)) at the Division who administers the Cloud portfolio. If your solution is available through resellers, we have often serviced our agencies by engaging our VARs under contract to inquire if they can partner with your solution provider in making this available.

To the future of Cloud!



## Cooperative Contract: Sewer and Pipeline Inspection Cameras, Equipment, and Vehicles

By Cherilyn Hess, Purchasing Agent

There are now two statewide contracts for users to be able to purchase sewer and pipeline camera, equipment, and custom buildout vehicles for their sewer inspection equipment. The vendors on contract are: Neverest Equipment Company and Ten Point Sales & Marketing.

These contracts are for users to purchase pipeline and sewer inspection equipment, cameras, accessories, and customs buildout of inspection vehicles. This includes such as items as pan tilt and zoom cameras for sewers, mainline tractors, power cable reel, cable cameras, and vehicles that will be can be a custom build-out for inspection equipment with generators, workstations, and other vehicle customization.

The vendor will work with eligible users to meet their needs by providing detailed quotes of items requested, recommendations, equipment demonstrations, and plan drawings. The supply of information does not guarantee purchase, but will assist the eligible user to make a best value judgement for purchase of equipment with the vendors on contract. Once the eligible user finalizes equipment specifications, products, and plans with the vendor, the vendor has 120 calendar days to deliver to eligible user.

This contract portfolio covers items in the vendor's price list, catalog, services, maintenance, repairs, and custom build services for pipeline and sewer camera inspection vehicles and equipment only.

Contract	Vendor	Product	Website
MA2897	Neverest Equipment Company	Envirosight equipment	<a href="http://neverestequipment.com/">http://neverestequipment.com/</a>
MA2898	Ten Point Sales and Marketing	Subsite equipment	<a href="http://tenpointsales.com/">http://tenpointsales.com/</a>



# Small Purchases—In a Nutshell (63G-6a-506)

By Chike Ogbuehi, State Contract Analyst

Unlike an invitation for bid (IFB) or a request for proposal (RFP), small purchase standard procurement process is generally not a solicitation because “a procurement unit may select the best source by direct award and without seeking competitive bids or quotes.” (R33-3-104 (3)(a)) However, a quote for small purchases process requires a quote, competition and public notice might be evoked.

The established expenditure threshold for small purchases includes:

1. *Individual Procurement Threshold:* The maximum amount for which a procurement unit may purchase an item. (\$1,000)
2. *Single Procurement Aggregate Threshold:* The maximum total amount that may be spent to obtain multiple procurement items from one source at one time. (\$5,000)
3. *Annual Cumulative Threshold:* The maximum total annual amount that may be spent to obtain procurement items from the same source. (\$50,000)

Generally, if an item is available under the State Cooperative Contracts, an executive branch procurement unit may not obtained the item through a small purchase standard procurement process, despite the purchase amount. However, if the procurement item is obtained for an unanticipated urgent or emergency condition, such item could be purchased outside the state cooperative contract subject to the approval of authorized personnel

with the agency.

Where an agency engages in a continuous, ongoing, and regularly scheduled procurements that exceeds either the individual, single aggregate, or annual cumulative threshold, the small purchase standard procurement process is not applicable. For such items, an IFB or an RFP will be more suitable. The Procurement Code does not, in any way, prohibit regularly scheduled payments for a procurement item obtained through a contract.

It is unlawful to knowingly divide a single procurement into multiple smaller procurements if the single procurement would not have qualified as a small purchase procurement and the division is done with the intent to avoid having to use a standard procurement process. As noted, this is a specific intent crime because it requires the intent to knowingly act from which it can be inferred that one is attempting to avoid the use of a standard procurement process.

Lastly, where the cost of procurement items exceeds the individual and single aggregate, but do not exceed the annual cumulative threshold, a procurement unit must obtain a minimum of two competitive quotes. However, where cost of procurement items exceeds the annual cumulative threshold, an IFB or other procurement process outlined in the Utah Procurement Code would be preferable.

## Test Your Knowledge:

A. Division of Finance uses \$25,000 worth of \$100 widgets per year every year but do not have storage for one year worth. Can the Division purchase widgets quarterly to accommodate the Division’s needs? YES/NO

B. Utah Department of Administrative Services (DAS) wants new micro-gadgets for the Department’s state of the arts conference room. The micro-gadgets would only cost \$997.00 but the State has cooperative contract for these gadgets. Can the Department purchase the micro-gadgets outside of State contracts? YES/NO

C. To further the State’s Eat More Tomatoes (EMT) campaign, Utah Department of Health (UDOH) would need to procure about \$55,000 worth of tomatoes this year. The EMT is aimed to ensure all Department employees snack only on dried tomatoes and incorporates fresh tomatoes into their lunches. Should UDOH use the small purchase process to procure the tomatoes? YES/NO

D. Utah National Guard signed a contract with Thank You America Inc., for goods and services worth \$59,778.00 after an IFB. Can Utah National Guard buy \$7,500 worth of product from the contracted vendor at one time or are they limited to the \$5,000 Single Procurement Aggregate Threshold?

Please see page 9 for answers



## June PEP Seminar Feedback

Thank you to the 103 individuals who provided feedback for the June Seminar. As it was anonymous, we can't thank you in person, we wanted to let you know through our newsletter. You are great!

We have read through your comments and will use them to help guide our preparation for the upcoming seminars.

Procurement Unit Types with individuals responding:

Legislative: 3  
Executive Branch: 57  
Judicial: 1  
Higher Educational: 6  
School Districts: 12  
Education, Other: 3  
Local Governments: 16  
Special Districts: 5

Based on complements, we learned the following:

- The interactive quiz used by Justin & Ann was effective, interesting, and made for a different learning style.
- Reading Code & Rule from the screen is not effective. Discussing the Code & Rule and applying them to actual procurement scenarios is important.
- Having our speakers work at being more dynamic has been a positive and important that it

continues.

- Having time to talk with the State Purchasing people is important to some.
- Thank you for the several that said this was the best seminar ever!
- Seminars have been getting better since Jan 2018

Based on suggestions, we learned the following:

- More prep time is needed for some of the speakers
- Would like to see more keynote speakers
- Avoid the last days of year end (sorry about that)
- Speakers should fill the allotted time and stay within their time range
- "That depends" is a hard response to hear even if it is true.

Based on constructive criticism, we learned the following:

- The typing on laptops annoys the other attendees, especially when it is work and not notes about the seminar
- Not everyone likes hearing from the vendors, UCI included; though others appreciated hearing from UCI
- New chairs are desired! Anyone want to share budget so that Capitol Preservation can get them?



## June PEP Seminar Feedback

The training was clear and easy to understand.



The amount of time allotted for the training topics was appropriate.



The presenters encouraged questions and answered them clearly.



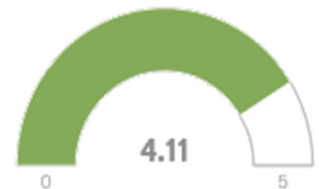
The presenters' kept me focused and interested.



The June 2018 PEP seminar was a valuable use of my time.



The training enhanced my understanding on the Utah Procurement Code.



The presenters demonstrated an understanding of the presented topics.





The Utah Division of Purchasing is recognized as one of the best managed public procurement agencies in the nation. Annually, the division manages over \$2.0 billion in public spend for goods and services. State Purchasing manages over 800 cooperative contracts for goods and services used by state agencies, local governments and educational entities across the State. Cooperative contracting brings together the buying power of all government entities resulting in lower prices through volume discounts, higher quality goods and services, and stronger contract terms and conditions.

## Welcome New Contract Analyst

Michael Glenn is coming to us after finishing up the last four years on active duty as a Captain in the Marine Corps where he served as a Supply Officer. Michael graduated from the University of Utah with a BS in Exercise and Sports Science, with a Nutrition minor. He and his fiancé, a nurse at the University of Utah, just moved back to Salt Lake City from San Diego and enjoy getting outside as much as possible. He thoroughly enjoys playing soccer, golf, climbing, snowboarding, and mountain biking.

### Answers to *Test Your Knowledge* (page 5)

- A. No. As the Division of Finance intends to buy the widgets year after year, an IFB or RFP should be conducted and the widgets put on contract. See June 2018 newsletter article, "The Splitting of Procurements through Subscription Business Model"
- B. No. As an executive branch procurement unit DAS must purchase the micro-gadgets from the state cooperative contract.
- C. No. UDOH needs \$55,000 worth of tomatoes each year so the Annual Cumulative threshold of \$50,000 will be exceeded. Another procurement process must be completed.
- D. The Single Procurement Aggregate Threshold is only for the small purchase process. The National Guard can buy as many products from the contract at one time as they need because an IFB solicitation process was used to create the

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DIVISION OF  
PURCHASING & GENERAL  
SERVICES

## How to Receive the Purchasing Update Newsletter

Did you receive this newsletter from a co-worker? Do you want to receive the Purchasing Update directly? Please follow the appropriate steps below.

### (A) Individuals who have a State Google email account:

- Step 1: Enter into GROUPS in the State Google email account
- Step 2: In the new window's search field, type PURCHASING NEWSLETTER
- Step 3: Google will list the "Purchasing Newsletter" as a group. Select the group.
- Step 4: Click JOIN GROUP.
- Step 5: In the new window, click JOIN GROUP. The administrator will be informed of your request and approve it.

### (B) Individuals that do not have a State Google email account:

Please send an email to Tara Eutsler, [teutsler@utah.gov](mailto:teutsler@utah.gov).

# NEW State of Utah Cooperative Contracts

TITLE	CONTRACT	VENDOR	DATES	ADDITIONAL INFORMATION
Cloud Solutions	AR2474	Centurylink Communications, LLC	06/15/2026	
Industrial Supplies (MRO)	MA042	W.W. Grainger, Inc	06/30/2019	
	MA043	Fastenal Company	06/30/2019	
	MA2877	Conserve –A-Watt	06/30/2019	
	MA2878	Supply Chimp	06/30/2019	
	MA2881	Hilti Inc	06/30/2019	
Envelopes, Plain and Printed	MA341	Lefavor Envelope & Printing	06/30/2023	
Patient & Wheelchair Lifts	MA2893	KWD LLD Family Enterprises	06/30/2021	
Pipeline and Sewer Inspection Cameras, Equipment & Vehicles	MA2897	Neverest Equipment Company	06/17/2023	
	MA2898	Ten Point Sales & Marketing	06/17/2023	
Automated Utility Metering System	MA2899	Summa Energy Solutions	06/10/2023	
Training Services for Procurement Professionals	PA2871	Center for Applied Innovation	06/30/2021	
Automotive Filters	PD441	Crus Oil Inc	07/10/2023	
Firing Range Targets	PD443	Action Targets	06/30/2023	

## Extended State of Utah Cooperative Contracts

TITLE	CONTRACT	VENDOR	DATES	ADDITIONAL INFORMATION

## Expired or Canceled State of Utah Cooperative Contracts

TITLE	CONTRACT	VENDOR	DATES	ADDITIONAL INFORMATION
<p>Prior to purchase, end users must check the contract online to determine if a contract is still active. As part of our SUCCESS initiative, the contracts expire and automatically are removed from the search engine. The Division of Purchasing no longer has a paper trail with which to enter expired contracts in this table.</p> <p>State of Utah “Best Value” Cooperative Contracts Search Engine location: <a href="https://statecontracts.utah.gov">https://statecontracts.utah.gov</a></p>				

# Status of Expiring Utah Cooperative Contracts

This section provides public entities information pertaining to the Division of Purchasing's decisions concerning state cooperative contract portfolios which will expire in the next 60 days.

Portfolio Name	General Purpose	Contract #	Vendor Name	Current	Decision
Data Communications Equipment and Services	Mobile Communications Components	MA158	TALLEY INC	6/23/2018	Being re-solicited: evaluation stage
		MA161	TESSCO	6/23/2018	Questions: justindalton@utah.gov
Public Safety Communication Equipment-Radios	Public Safety Communication Equipment	AR2257	TELEWAVE INC	Complete	End user should review the "Public Safety Communication Equipment" portfolio
		AR850	RADIO FREQUENCY	Vendor chose	Questions: btporter@utah.gov
Medical Supplies	Breast Pumps	MA036	AMEDA INC	new end date	To be extended to allow for the
		MA322	Medela Inc	6/30/2018	Questions: vdudley@utah.gov
Snow Removal Supplies and Services	Snowplow Blade	MA2263	Ironhawk Industrial	6/30/2018	Renewing. If vendor does not sign renewal, agencies should use the other vendors in the portfolio.
		MA2264	Snowplow Blade	new end date	
		MA2265	Scott Fearis	6/30/2018	
		MA2266	Valk Manufacturing	6/30/2018	Questions: cogbuehi@utah.gov
		MA2331	Kueper North America,	New end date	
Industrial Equipment & Supplies	Industrial Equipment & Supplies			Complete	New contracts are in place. Search for "Industrial Equipment & Supplies for awarded vendors and end dates
					Questions: aschliep@utah.gov
Lighting	Lighting And Electrical		Complete. New contract MA2877 coming July 1.	Complete	Complete.
					Questions: aschliep@utah.gov
Police Equipment and Supplies	Law Enforcement Targets	PD443	Action Target	Complete	New contract now active.
					Questions: thodges@utah.gov
Fleet Supplies	Automotive Air And Oil And Fuel Filters	PD441	Crus Oil Inc.	Complete	New contract now active.
					Questions: kbrinkerhoff@utah.gov
Food	Ready-To-Eat-Cereal	MA448	NATIONAL FOOD GROUP, INC.	7/31/2018	Being resolicited: Early solicitation stage
					Questions: nsanchez@utah.gov
Audit Services	Freight And Shipping Contract Compliance And Cost Recovery	PD2611	GTMS FRIEGHT ANALYTICS	7/31/2018	Discussing next step
					Questions: vdudley@utah.gov
Disaster Cleanup	Disaster Cleanup	MA562	BOUNTIFUL DISASTER	10/3/2018	Extended to allow for completion of the solicitation process.
		MA563	CERTIFIED DISASTER	10/3/2018	
		MA555	UDK SOLUTIONS, INC.	10/3/2018	
		MA556	ALPINE CLEANING AND	10/3/2018	
		MA557	PHIPPS ENTERPRISES	10/3/2018	Questions: rstrow@utah.gov

# Status of Expiring Utah Cooperative Contracts

Portfolio	General Purpose	Contract #	Vendor Name	Current	Decision
Surplus Services	Online Auction Services	PA2161	GOV DEALS, INC	New end date 8/19/2019	Renewing. If vendor does not sign renewal, agencies should use the other vendors in the
		PA2160	Propertyroom	8/19/2018	Questions: cogbuehi@utah.gov
Medical Supplies	Medical Hospital And Personal Care Items MMCAP	MA264	Medline Industries	8/28/2018	New contracts are in negotiation & signature stage
		MA310	Mckesson Medical-	8/28/2018	
		MA2204	Henry Schein Inc	8/28/2018	Questions: nhughes@utah.gov
Waste Removal and Disposal	Hazardous Waste Removal And Disposal	MA1603	CLEAN HARBORS	8/28/2018	Being resolicited: early solicitation stage
		MA1604	VEOLIA ES TECHNICAL	8/28/2018	Questions: kbrinkerhoff@utah.gov
Dental Products		MA2162	DENTAL HEALTH PRODUCTS, INC	9/30/2018	Renewing. If vendor does not sign renewal, agencies should use the other vendors in the portfolio.
		MA2163	Darby Dental Supply Llc	new end date 9/30/2019	
		MA2164	HENRY SCHEIN DENTAL	new end date	Questions: nhughes@utah.gov
Food	Food Service Industrial Paper Products	PD509	NICHOLAS & CO.	8/31/2018	Being resolicited: Public Posting Stage
					Questions: nsanchez@utah.gov
Child Safety Seats	Child Safety Seats	MA1157	Evenflo Company Inc	9/1/2018	Being resolicited: early solicitation stage
					Questions: vdudley@utah.gov
Food	Soft Drinks Fountain Syrups And Dispensers	PD094	Swire Coca-Cola, Usa	9/5/2018	Being resolicited: Public Posting Stage
					Questions: nsanchez@utah.gov
Printing and Copying Services	Printing Of State Of Utah Warrants	AR502	Ic Group	9/9/2018	Being resolicited: Early solicitation stage
					Questions: cassideefinauer@utah.gov
Fleet Supplies	Antifreeze	PD498	Kenworth Sales Company	9/9/2018	Solicitation in Contract negotiation & signature stage
					Questions: kbrinkerhoff@utah.gov
Steel And Aluminum Products	Standard Traffic Signal And Luminaire Poles	MA507	VALMONT INDUSTRIES, INC	9/17/2018	Being resolicited: Early Solicitation Stage
					Questions: gkjohnston@utah.gov
Snow Removal Supplies and Services	Snow Plows And Spreaders	MA508	SEMI SERVICE INC	9/22/2018	Being resolicited: Public Posting Stage
					Questions: cogbuehi@utah.gov
Cylinder Gases And Welding Supplies	Cylinder Gas And Welding	MA1728	Airgas Intermountain, Inc	9/22/2018	Being resolicited: Early Solicitation Stage
		MA287	AIR LIQUIDE AMERICA	9/22/2018	Questions: rstrow@utah.gov
Chemicals	Fertilizer Products And Grass Seed	PA344	Green Source, Llc	9/22/2018	Being resolicited: Early solicitation stage
		PD553	Intermountain Farmers	9/22/2018	Questions: thodges@utah.gov



# Current Cooperative Contract Solicitations

This section provides public entities information pertaining to the progress of state cooperative contract solicitations. Because R33-8-110 (2) requires the solicitation process for complex procurements to begin no less than 180 day prior to expiration of contract, some solicitations below are for contracts that will not expire until 2019. Entities should be aware that a proposed solicitation in this chart can be dropped from this list without completion if it is deemed inappropriate for a cooperative contract.

Contract Portfolio OR Product/Service	CURRENT STAGE OF SOLICITATION	Is it replacing an expiring or a new goods/services?	State Purchasing Agent
95 Gallon Garbage Cans & Recycling Garbage Cans	Early solicitation stage	New goods/services	jhammer@utah.gov
Antifreeze	Contract negotiation and signature stage	Replacing expiring portfolio	kbrinkerhoff@utah.gov
Badges, Medals, and Pins	Evaluation stage	New goods/services	tqdoan@utah.gov
Breast Pumps	Evaluation stage	Replacing expiring portfolio	vdudley@utah.gov
Budgeting Software	Contract negotiation and signature stage	New goods/services	acarlisle@utah.gov
Chemicals (Fertilizer Products & Grass Seed)	Early solicitation stage	Replacing expiring portfolio	thodges@utah.gov
Child Safety Seats	Early solicitation stage	Replacing expiring portfolio	vdudley@utah.gov
Cloud Solutions	Evaluation stage	This solicitation is opening of an AVL	skingston@utah.gov
Communication Services (Internet Connection)	Completed & posted	Replacing expiring portfolio	justindalton@utah.gov
Court Reporting Services	Contract negotiation and signature stage	Replacing expiring portfolio	btporter@utah.gov
Data Communications Products & Services	Public posting stage	Replacing expiring portfolio	skingston@utah.gov
DFCM Arch Flash Analysis	Evaluation stage	New goods/services	cassideefeinauer@utah.gov
E911 Solution / System	Public posting stage	New goods/services	skingston@utah.gov
Education Furniture	Early solicitation stage	Replacing expiring portfolio	acarlisle@utah.gov
Educational Toys and Games, School Supplies, and	Contract negotiation and signature stage	Replacing expiring portfolio	tqdoan@utah.gov
Envelopes	Completed & posted	Replacing expiring portfolio	kaiteehall@utah.gov
Fencing	Public posting stage	New goods/services	rstraw@utah.gov
Food Services Industrial Paper Products	Public posting stage	Replacing expiring portfolio	nsanchez@utah.gov
Graduation Supplies, Class Rings, and Championship	Contract negotiation and signature stage	Replacing expiring portfolio	tqdoan@utah.gov
Hazardous Waste Disposal	Early solicitation stage	Replacing expiring portfolio	kbrinkerhoff@utah.gov
Industrial Generators	Early solicitation stage	New goods/services	cogbuehi@utah.gov
Infant Formula	Evaluation stage	New goods/services	vdudley@utah.gov
K-12 Mathematical Personalized Learning	Evaluation stage	New goods/services	cassideefeinauer@utah.gov
Medical Devices	Contract negotiation and	Replacing expiring portfolio	nhughes@utah.gov

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Contract Portfolio OR Product/Service	CURRENT STAGE OF SOLICITATION	Is it replacing an expiring or a new goods/services?	State Purchasing Agent
Mobile and Fixed Radio Equipment (Radio's, Towers,	Evalutaion stage	Replacing expiring portfolio	justindalton@utah.gov
NASPO ("Cell Phones" Wireless Data, Talk, and	Public posting stage	Replacing expiring portfolio	justindalton@utah.gov
NASPO (IT Advisory Services)	Early solicitation stage	New goods/services	justindalton@utah.gov
Natural Gas	Early solicitation stage	Replacing expiring portfolio	aschliep@utah.gov
Natural Gas Hedging and Related Services	Will begin after Natural Gas Contract is in place	New goods/services	aschliep@utah.gov
New Kitchen Equipment, Appliances and Supplies	Must be re-solicited	New goods/services	nsanchez@utah.gov
Patient and Wheelchair Lifts and Modifications	Early solicitation stage	Replacing expiring portfolio	nhughes@utah.gov
Police Radar Equipment Repair and Certification	Evalutaion stage	New goods/services	skingston@utah.gov
Promotional Items	Evalutaion stage	New goods/services	tqdoan@utah.gov
Ready to Eat Cereal	Contract negotiation and signature stage	Replacing expiring portfolio	nsanchez@utah.gov
Residential Flooring	Completed & posted	Replacing expiring portfolio	kaiteehall@utah.gov
Rideshare	Contract negotiation and signature stage	New goods/services	rstraw@utah.gov
School Pictures	Contract negotiation and signature stage	Replacing expiring portfolio	tqdoan@utah.gov
School Planners	Contract negotiation and signature stage	Replacing expiring portfolio	tqdoan@utah.gov
School Yearbooks	Contract negotiation and signature stage	Replacing expiring portfolio	tqdoan@utah.gov
Snow Plow and Spreaders	Early solicitation stage	Replacing expiring portfolio	cogbuehi@utah.gov
Soft Drinks and Syrups	Public posting stage	Replacing expiring portfolio	nsanchez@utah.gov
Utility Meter Monitoring and Analytics	Contract negotiation and signature stage	New goods/services	rstraw@utah.gov
Walk-In Furniture	Early solicitation stage	Replacing expiring portfolio	kaiteehall@utah.gov
Warrant Check Stock	Early solicitation stage	Replacing expiring portfolio	cassideefeinauer@utah.gov
Wireless Voice Data and Accessories	Early solicitation stage	Replacing expiring portfolio	ctjennings@utah.gov